

TRANSFORMATION IN MOTION"



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Mr. Ramesh S. Ramakrishnan recipient of the Top Indian Business Leaders in the Middle East 2021



TBC Passion – A New Addition to Transworld Group Fleet.

Transworld Group bought TBC Passion (DWT: 38,215 MT), making this its 5th bulk carrier vessel & 25th addition to our fleet. Acquired at 0730 Hrs UAE Time (1230 Hours Japan Time), Tuesday, 2nd of March 2021, as she safely lay afloat at Niigata anchorage in Japan. This acquisition has added significant scale to Transworld Group's operating fleet and is in line with the company's fleet expansion & efficiency improvement strategy.

She will be deployed with HUHP Pool on their World-Wide Service.



Transworld Logistics DWC & Transworld Logistics FZE – Proud members of the World Logistics Passport (WLP).

Transworld Logistics DWC and Transworld Logistics FZE, a member of Transworld Group has become the members of the World Logistics Passport (WLP), an initiative by the government of UAE for select companies. The program was established to promote trade between the developing markets and build strong connects between the manufacturing hubs in Asia, Africa & Central and South America with UAE and aims to handle a sizable portion of future global trade with Dubai playing the hub point. At the moment India, Brazil, Colombia, Senegal, Kazakhstan, South Africa, and Uruguay have registered as partners of the WLP and more countries are likely to join this platform.





Transworld Group signs MOU to build Container manufacturing facility in India.

Transworld Group has signed an MOU with state-owned Sagarmala Development Company Ltd to build a cargo container manufacturing facility in Gujarat with an investment of about ₹200 crore.

As part of Atmanirbhar Bharat initiative, the plan marks India's entry into manufacturing cargo containers, a segment currently dominated by China.



Transworld Group Announces New Weekly Service from Pipavav port to

Jabel Ali.

Shreyas Shipping and Logistics Ltd., a member of Transworld Group has partnered with APM terminals Pipavav and have announced new weekly service "PIC2" from Pipavav port to Jebel Ali port marking seamless connectivity to the Dubai"s commercial port and business hub. The new service is scheduled to reach Pipavav on every Wednesday through the ports of Jebel Ali, Kandla, Chennai, Tuticorin and Cochin.





BPCL Ships First Coastal Consignment on SSL Vishakhapatnam.

The first coastal consignment of two tank containers carrying acrylic acid from BPCL-Kochi Refinery to Hazira port, Gujarat, were loaded on board SSL Visakhapatnam from the International Container Transshipment Terminal (ICTT). Avana Logistek, a Transworld Group company, was the logistics partner.



Transworld Group Executes Heavy Lift Project Cargo.

Transworld Integrated Logistek Pvt. Ltd., a member of Transworld Group has successfully executed heavy lift project cargo to Germany from Mumbai, where every single piece is over 27 MT.





Ms. Anisha Ramakrishnan and Ms. Deepa Joshi participates in "Voice of Ladies in Logistics".

Ms. Anisha Ramakrishnan, Director, Transworld Group and Ms. Deepa Joshi, Chief Commercial Officer, Shreyas Shipping and Logistics Ltd. participated as an esteemed Speakers in the "Voice of Ladies in Logistics". They have shared their thoughts on women leadership in shipping and logistics Industry.





Ramesh S. Ramakrishnan – Recipient of the Top Indian Business Leaders Award in The Middle East 2021.

Forbes Middle East unveiled the Top Indian Leaders in the Middle East, recognizing the achievements of the Arab world's most successful Indian ness leaders.

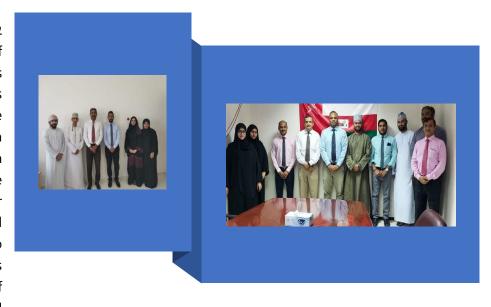
Mr. Ramesh S. Ramakrishnan, Chairman, Transworld Group ranked 14 among the Top Indian Business Leaders in the Middle East.





Transworld Celebrates 20yrs in Oman.

Transworld Shipping Trading & Logistics LLC and a member of Transworld Group has successfully completed 20 years of Operations in Oman. It's the same time in the year 2001 a vision was set to start a division in Oman to provide complete logistics solution to customer ranging from Liner, Feeder and Freight Forwarding Solutions to a completely new market on its own. Gradually with support of Management Transworld



Shipping LLC had served various principals for liner and logistics operation in this part of world. Strategically presence in Muscat and Sohar has enabled it to grow the market share with dedicated employees serving value to its customers. It has actively participated to be a member of various Global Network of logistics companies and serve its customer base in Oman. Over the years it has successfully handled project shipments/ door to door shipments/ tanker vessel agency/Ro-Ro shipments and many other projects. In the year 2018 as agents for Avana Global, we were awarded as one of top NVOCC by Hutchison Port of Sohar. Past two decades Transworld Shipping LLC has created a strong foothold in this market and would continue to serve its stakeholders for years to come.

Pankaj Singhi, General Manager, Avana Logistek Ltd. featured on the "Youth Club" of India Seatrade.

Mr. Pankaj Singhi, General Manager, Avana Logistek Ltd, a member of Transworld Group featured on the "Youth Club" of India Seatrade magazine. He shared his views on the motivation or inspiration that inspired him to take Logistics as a career.





Important Guidelines and protocols to be followed cargo release using the correct type of bill of lading - for seller/buyers' perspective.

Many Shippers/Lines have either lost their cargo or their money due to cargo being released at destination to someone other than the legitimate consignee. Wrongful release is a reality, and this could happen to anyone if proper safeguards in terms of documentation is not followed. Such releases may not always be due to the fault of the shipping line (as widely considered) or that proper release protocol has not been followed (although this also happens) by the destination agent.

A lot of these issues could be due to the improper consigning of the bill of lading or the type of bill of lading that is released.

Let us consider some of the scenarios where shippers fail to safeguard cargo release and themselves.

- 1.) Issuing a Straight Bill of Lading on a first-time trade showing the buyer as the consignee without receiving the payment for the cargo in full
- 2.) Issuing a Sea Waybill of Lading showing the buyer as the consignee when the trust between seller and buyer has not been fully established.
- 3.) Issuing instructions to the line to issue Telex Release without first receiving the payment for the cargo in full

1. Risk of issuing a Straight Bill of Lading (when the bill of lading is issued in Original, but consigned to a company or individual): -

A Straight Bill of Ladings may not be as straight as imagined because of the considerable differences between various legal jurisdictions when it comes to its legal identity.

For example, the US COGSA does not require the presentation of the original straight bill of lading for release of cargo whereas certain Scandinavian and Chinese jurisdictions require same. UK COGSA has also been shown to be fickle in this aspect.

<u>Moral of the story</u>: If you are embarking on a first-time trade with the buyer and you as the seller haven't received your payment in full then DO NOT issue a Straight Bill of Lading

2. Risk of issuing a Sea Waybill of Lading (when there are no originals issued and consigned to a company or individual) which is usually issued.

- 1. For intercompany shipments like from (A) logistic solution India to (b) logistic solution in the Middle East.
- 2. Where the shipment takes place between two different companies but there are no negotiations required between the two either directly or via bank for release of the cargo and
- 3. The shipper does not need to submit an original B/L to anyone to secure his payment. Since no originals are issued in the case of a Sea Waybill, no surrender is required, and the consignee can secure cargo without presentation of any original bill of lading.



<u>Moral of the story:</u> on a first-time trade with the buyer or you as the seller are yet to develop the required level of trust with your buyer, then DO NOT issue a Sea Waybill of Lading.

3. Risk of instructing the line to issue Telex Release instruction to the discharge port agent (when original bills of lading are issued but surrendered by the shipper generally at the POL).

Telex Release is a message that is sent by the shipping line or agent at load port to their office or agent at discharge port advising that the shipper or exporter has surrendered one or all of the original bills of lading that have been issued to them, and that the cargo can be released to the consignee shown on the bill of lading without presentation of any original bills of lading.

There are cases where the seller has not even collected the original bill of lading from the shipping line and has no intention to collect the originals but asked the shipping line to issue telex release instructions to the discharge port agent.

This is risky behavior because once the telex release instructions have been given and actioned, it may be difficult and tricky to recall or stop a telex release once it is issued.

<u>Moral of the story</u>: If you are embarking on a first-time trade with the buyer or you as the seller are yet to develop the required level of trust with your buyer, don't be in a rush and ask the shipping line to issue telex release to release cargo to consignee.

So, what then is the correct type of bill of lading to issue for the seller or shipper to safeguard cargo release.?? The answer is a NEGOTIABLE (or ORDER) BILL OF LADING

When a B/L is issued in Original and consigned "TO ORDER" or "TO ORDER OF SHIPPER" or "TO ORDER OF XYZ BANK" it is termed as "Negotiable B/L or Order Bill "

Cargo covered under a negotiable or order bill maybe released by the Destination port agent only after at least 1 of the issued originals are surrendered and after checking the endorsements on the Bill of Lading, as it is possible for this type of B/L to be endorsed or transferred to another company.

(source: shipping & freight resource)



Srikanth K, Vice President, Avana Global FZCO



In conversation with Devendra Rao, General Manager, Transworld Shipping Trading & Logistics LLC, Transworld Group

This month, the TransView team had a candid chat with Mr. Devendra Rao, General Manager, Transworld Shipping LLC, Transworld Group shared his experiences in Transworld and shipping industry in general. Below are the excerpts from our conversation.

Mr. Devendra Rao, General Manager, Transworld Shipping Trading & Logistics LLC was born and brought up in Mumbai where he started his career in Shipping Industry in the year 2004 with Maersk A.P Moller group. He has completed his post-Graduation in Master of International Business in Mumbai where he desired to fulfill a career in Supply Chain Management. Shipping & Logistics being one of the integral parts of whole Supply Chain Management appeared quite



fascinating during the early 2000 as it was still in the nascent stage of adopting E-Commerce and technological advancement in all the departments of industry.

Being associated with the Transworld Group from the last four years and heading overall operations for Transworld Oman has been nothing less than a new learning experience. Cross cultural marketing skills have been handy and fruitful in dealing with different kind of people in all section of business in this part of world. Apart from heading one of the groups strategic division which is completing 20 long years depicts the strong foothold of Transworld Group in Middle East.

Though we continue growing in this sector, he personally feels we should strive for more in coming years despite of various challenges. He personally stands for honesty, transparency, accountability, and respect all at any given point of time. Mr. Devendra believes, with unprecedented changes occurring nothing can be compromised with our core values which keeps us ahead in conducting ourselves and our business appropriately.

He firmly believes that there is a bright future of shipping and logistics and the same is full of adaptation of digitization, new markets, new technology and above new business models. Business models and products will be obsolete in short span of time due to constant changes globally due to consumer demands and human behavior. Pandemics/ shifting of global powers/ changes in manufacturing sectors/ technological breakthroughs and above all consumer demands will generate new opportunities in the logistics sector globally.

On personal note he loves travelling and exploring new places however this pandemic has put this to a back seat. During his spare time, he usually plays brain boosting games, chess, badminton and cycling with his family. He believes that the younger generation should learn and adapt new technologies which would drive the business. Upward learning curve would determine the success path towards their personal and organization growth.

DELIVERING HOPE



Transworld Group extended support to India's fight against corona during the second wave of pandemic in the country.

Logistics Support for Oxygen from UAE to India:

- LogistiLogistics support for transporting 12 TeUs of Liquid Oxygen to Mundra on behalf of DP world
- Logistics support for transporting 3 TeUs of Liquid Oxygen on behalf of Adani Group
- Logistics support for transporting 14 TeUs of oxygen cylinders to Mundra on behalf of Adani Group
- Transportation support for 3TeUs of oxygen cylinders to Mundra on behalf of Bochasanwasi Akshar Purushottam Swaminarayan Sanstha (BAPS)
- > Transportation of 30 oxygen concentrator by air freight to Ahmedabad on behalf of Bochasanwasi Akshar Purushottam Swaminarayan Sanstha (BAPS) (Photo attached)
- Logistics support for transporting 4 TeUs of liquid oxygen for Bochasanwasi Akshar Purushottam Swaminarayan Sanstha (BAPS) (Photo attached)
- Logistics support for transporting 3 TeUs of liquid oxygen for Airtech
- Logistics support for transporting 1 TeU of liquid oxygen for Gurudwara

Support for Medical Equipment:

- > Distribution of 200 NHale Bipap Non-Invasive Ventilators donated by Nanotronics Health, a
 - healthcare company based out of USA, to be distributed in Government and Charitiable Hospitals in Maharashtra, Delhi, Gujrat and Kochi
- > 1000 PPE kits donated to Navi Mumbai Municipal Corporation Hospitals, Maharashtra
- > Oximeters, faceshield and sanitizers donation to Maharashtra Police
- Donation of one high flow nasal canula to Maharashtra Government
- > Distribution of 3000 masks and handwashing soaps in slums of Delhi supported by our long-standing customer Paramount Surgimed Ltd. and Robin Hood Army





- Support of 39 cartons comprising of 50,000 pieces of face masks, 300 pieces of PPE Kit and 250 pieces of coveralls for SevaBharathi, Kerala
- Concentrators, Oxygen Flow Meters, and pulse oxymeters to hospitals in Gujarat with Divya Shakti Foundation
- Nebulizers, Multipara patient Monitors and Oxygen Flow Meters to Sankalp Foundation in Latur, Maharashtra

Infrastructural Support:

- Support for setting up beds in Lilasha Hospital, Kandla, Gujarat
- Support for beds and mattresses to set up 100 beds Covid Treatment Facility by Municipal Corporation of Kochi at Samudrika Hall of Kochi Port Trust

Support and Save – Resource List for Donations

Transworld Group has prepared a list of verified organizations working on ground for providing Healthcare Equipment, Oxygen, Food and Hygiene Kits to support people in need.









World Cancer Day

Transworld Group celebrated the undaunting spirit of children battling cancer in observance of World Cancer Day 2021. Support was extended to Make A Wish Foundation, a unique organization that works with children suffering from life-threatening illnesses and helps them have their closest wishes come true. Transworld volunteers set the stage for celebrations with musical performances followed by a magic show for four little champions who joined through a digital platform from different locations in India.



International Women's Day

The Corporate Responsibility team conducted an online session celebrating Women's Day with Women Community Leaders from Hasirudala. The talk was facilitated by Hasirudala, a social impact organization working with women leaders who run the recycling centers in Bengaluru on 4th March 2021. This year the theme for International Women's Day is 'Choose To Challenge'. The interactive session was about celebrating their journey, achievements, and community leadership in the solid waste management sector. During the session, Ms. Nalini Shekar, Founder, Hasirudala shared her journey as a entrepreneur and highlighted challenges, achievements, and impact organization has been able to create.



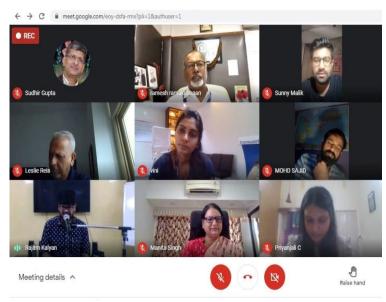
Workshop on Carbon Footprint Calculation

With renewed commitments to sustainability in the new year, an awareness session on Carbon Emissions and Carbon Footprint was conducted by the Transworld CR team with NGO partner Bhava India. The workshop deliberated upon how people can measure and manage the footprint generated by personal vehicles, housing, and food with a sample case study. The objective was to discuss doable solutions that Transworld staff and their families can take up to reduce waste, plastic consumption, recycle, offset emissions, and achieve energy efficiency. There were 70 participants who joined the session.



Corporate Responsibility Day 2021

The Corporate Responsibility team conducted an online session celebrating Women's Day with Women Community Leaders from Hasirudala. The talk was facilitated by Hasirudala, a social impact organization working with women leaders who run the recycling centers in Bengaluru on 4th March 2021. This year the theme for International Women's Day is 'Choose To Challenge'. The interactive session was about celebrating their achievements. and community journey, leadership in the solid waste management sector. During the session, Ms. Nalini Shekar, Founder, Hasirudala shared her journey as a woman entrepreneur and highlighted the



rates Red Crescent / Duk

challenges, achievements, and impact organization has been able to create. Transworld volunteers set the stage for celebrations with musical performances followed by kids' song and dance performances. As a token of appreciation and to recognize their contribution, beneficiaries were given International Women's Day mugs.

Ramadan Initiatives 2021

The holy month of Ramadan is marked by spirit of sharing and giving back. This year holy month. Transworld Group, Corporate Responsibility Team, showed support for the cause of humanity by helping the less privileged within our communities who are even more at risk of hunger during the pandemic. This year 4 initiatives were launched to reach out to different marginalized communities.

- Volunteering initiative of Ramadan Collection Campaign
 - Ramadan 2021 3,376 beneficiaries supported partnership with Give and Gain, Dubai Chamber of Commerce – volunteers collected 1660 kgs of rice which was donated to Emirates Red Crescent for distribution to UAE labour camps, refugee camps in Syria, Yemen.

1000 Iftar Meal Distribution

to Labour Camps - Smart Life

- Million Meals Campaign of Government of Dubai.
- Iftar Meal Distribution to 1000 people in labour camp in partnership with Smart Life under 100



- Grocery kits to 16 destitute women were distributed at Indian Association of Ajman in partnership with Lions Club, UAE.
- Water & juices were distributed to 700 construction workers on site in partnership with Little People Big Hearts group.

Overall close to 3,376 beneficiaries were impacted through these initiatives with the support of Transworld volunteers. We hope that our support will brighten up Eid for many people.



CSR Awards

The World CSR Day Congress and Awards recognized Transworld Group as the winner for efforts towards COVID response (Shipping and Logistics) during CSR Leadership Awards







Transworld Rewards and Recognition Scheme - Winners of the Excellence Ambassador Jan Feb and Mar 2021 STAR PERFORMER OF THE MONTH:-







Transworld Rewards and Recognition Scheme - Winners of the Model Team Jan, Feb & Mar 2021

Winners of Model Team Award



- TW FZCO Dubai
- TSLL (Messina Line)
- TSA Chennai Team





Transworld Group celebrates "Rhythm of Life" – A motivational Talk by Dr. Malavika lyer & Tiffany Brar

As a part of the Transworld "Rhythm of Life" initiative, An online motivational talk session was organized exclusively for the Transworld Group staff and its valued associates.

The event was graced by the Dr. Malvika lyer, National Award Winner, Motivational Speaker, Disability & Gender Rights Activists, Social worker and Model.



Dr. Malvika lyer is an award- winning disability rights activists. She is the recipient of the highest civilian honor for women from President of India. She is a motivational speaker, a TEDx speaker, a corporate trainer and an advocate for mental health and gender equality. She has been featured in over 300 international media channels including organizations such as the World Economic Forum and the World Bank

Tiffany Brar is a motivational Speaker, special educator and a strong activist and a leader, especially for the blind community. Born in 1990, She became completely blind soon after her birth, but this did not prove to be a deterrent for her progress in life. Pursuing her School education, she scored the highest marks in her CBSE Board Examination and then went to earn a degree in English Literature from Kerala University, followed by a Bachelor's in education From the Rama Krishna Mission Vivekananda University, in Coimbatore.



In a bid to support the many blind children who may be prone to many experiencing some struggle in accessing system of education, she started the Jyothirgamaya Foundation in 2015. This foundation helps provide education to blind children in India's rural areas and Residential Courses offering training in different employable skills, for blind people for all ages.



Tiffany has been recognized for her work by many organizations, notably winning the prestigious Saarthak Naari Women Achievers Award in 2016, and was awarded the Bold and Beautiful Award from Doordarshan. She was also felicitated by the Ex- President of India, Late Dr. APJ Abdul Kalam, and was called "India's Courageous Daughter" by the current President Ram Nath Kovind

Training Initiatives Conducted

- 1. Session on Women's Health at every stage of life For women of all ages by Dr. Noura Abdalla
- 2. Online awareness session on "Cervical Cancer" by Specialist Obstetrician & Gynecologist from Medeor Hospital Dubai
- 3. Online session on Emotional Intelligence & You
- 4. Session on "Crafting Superior Customer Experience" by Mr. Amit Mankani and Ms. Deepa A M (LEAP Inc)
- 5. Session on "The Ayurveda Science Behind Prakriti and Diet" by "Dr. Greeshma Nair from Nirogam Ayurveda"
- 6. Session on "Orientation on Sea Air Product by Mr Hari Narayanan
- 7. Session of "Orientation on E Commerce Logistics" by Mr. Abdelheg Amraoui
- 8. Online Interactive Talk session on "Rewire your Brain" by Ms. Rebecca Andrews
- 9. Awareness session on "Kidney related Care & issues by Dr. Kamalesh Devaraj Specialist Urologist from Medeor Hospital Dubai







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