



# Shreyas Shipping and Logistics LTD

Regd. Office : 4th Floor, Himalayas, Geetmala Complex,  
Near Shah Industrial Estate, Govandi (East), Mumbai - 400 088.

## Consolidated Financial Results for the Quarter and Half year ended on 30th September, 2013

Part-I (₹ in Lacs)

Particulars	Consolidated Results					
	Quarter ended			Half year ended		Year ended
	(UNAUDITED)			(UNAUDITED)		(AUDITED)
	Sep-13	June-13	Sep-12	Sep-13	Sep-12	March-13
1) Income from operations						
a) Net sales/Income from Operations	10,999.00	9,643.33	8,466.84	20,642.33	16,605.30	36,507.66
b) Other Operating Income	5.95	11.07	19.59	17.02	22.32	44.85
c) Duty Credit Entitlement	-	-	-	-	-	359.15
d) Freight forwarding	1,278.84	1,573.77	262.79	2,852.61	726.59	1,977.46
Total	12,283.79	11,228.17	8,749.22	23,511.96	17,354.21	38,889.12
2) Expenditure						
a) Employees benefits expense	945.28	924.22	763.40	1,869.50	1,428.01	3,277.35
b) Fuel consumption	2,697.79	2,445.50	2,400.99	5,143.29	4,610.41	9,312.04
c) Port & marine dues	2,077.81	1,750.33	1,436.93	3,828.14	2,543.47	5,919.29
d) Stores & spares	289.27	199.14	232.97	488.41	413.43	824.45
e) Dry Dock expenditure	128.67	104.74	55.52	233.41	77.11	188.04
f) Ocean freight charges	527.26	447.92	161.87	975.18	434.77	699.74
g) Transportation expenses	1,980.65	1,903.18	1,940.17	3,883.83	3,838.36	9,060.29
h) Freight forwarding	1,113.99	1,495.21	230.19	2,609.20	648.95	1,828.11
i) Depreciation	566.82	432.21	407.21	999.03	766.33	1,645.09
j) Other expenses	1,269.27	1,010.80	830.35	2,280.07	1,463.64	3,613.63
Total	11,596.81	10,713.25	8,459.60	22,310.06	16,224.48	36,368.03
3) Profit from operations before other income, finance costs & exceptional items (1-2)	686.98	514.92	289.62	1,201.90	1,129.73	2,521.09
4) Other Income						
a) Net exchange rate fluctuation - Gain/(Loss)	(14.29)	71.70	(13.72)	57.41	104.72	108.44
b) Miscellaneous Income	32.41	11.89	20.70	44.30	48.46	100.72
c) Dividend income from Subsidiary	-	-	-	-	-	-
Total	18.12	83.59	6.98	101.71	153.18	209.16
5) Profit from ordinary activities before finance costs & exceptional items (3+4)	705.10	598.51	296.60	1,303.61	1,282.91	2,730.25
6) Finance costs	305.24	274.62	218.33	579.86	393.36	950.63
7) Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5-6)	399.86	323.89	78.27	723.75	889.55	1,779.62
8) Exceptional Items	-	-	-	-	-	-
9) Profit/(Loss) from ordinary activities before tax (7-8)	399.86	323.89	78.27	723.75	889.55	1,779.62
10) Tax expense	25.93	37.03	16.86	62.96	153.79	239.25
11) Net Profit/(Loss) for the period (9-10)	373.93	286.86	61.41	660.79	735.76	1,540.37
12) Minority Interest (Refer Note 9)	-	-	(9.89)	-	(9.89)	-
13) Net Profit/(Loss) after taxes and minority interest (11-12)	373.93	286.86	71.30	660.79	745.65	1,540.37
14) Paid up Share Capital						
Equity Share Capital (Face value of ₹ 10/- each)	2,195.75	2,195.75	2,195.75	2,195.75	2,195.75	2,195.75
Preference Share Capital (Face value of ₹ 100/- each)	-	-	-	-	-	-
15) Reserves excluding Revaluation Reserves as per last Audited balance sheet	-	-	-	-	-	12,988.22
16) Earnings Per Share (EPS) of ₹ 10/- each (not annualised)						
- Basic (Net of Tax)	1.57	1.18	0.20	2.75	3.14	6.51
- Diluted (Net of Tax)	1.57	1.18	0.20	2.75	3.14	6.51

Part-II						
A) PARTICULARS OF SHAREHOLDING						
17) Public Shareholding						
- Number of Shares	5,864,438	5,864,438	5,864,438	5,864,438	5,864,438	5,864,438
- Percentage of Shareholding	26.71%	26.71%	26.71%	26.71%	26.71%	26.71%
A. Promoters and promoter group Shareholding						
1) Pledged / Encumbered						
- Number of Shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
2) Non-encumbered						
- Number of Shares	16,093,095	16,093,095	16,093,095	16,093,095	16,093,095	16,093,095
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	73.29%	73.29%	73.29%	73.29%	73.29%	73.29%

Particulars	3 months ended on 30.09.2013
<b>B) INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	Nil
Received during the quarter	6
Disposed during the quarter	6
Remaining unsolved at the end of the quarter	Nil

### NOTES :-

- The above results were reviewed by the Audit Committee and approved by the Board at its Meeting held on 8th November, 2013. The Financial Results have been reviewed by the Statutory Auditors as required under clause 41 of the Listing Agreement.
- The following companies have been considered for the purpose of preparing Consolidated Financial Statements as per Accounting Standard 21 on Consolidated Financial Statements.
 

Name of the Company	Ownership in %
a) Shreyas Relay Systems Ltd.	100%
b) SRS Freight Management Limited, (formerly known as Haytrans (India) Ltd., Subsidiary of Shreyas Relay Systems Ltd.)	51.10%

 Note: Shreyas Relay Systems Ltd. has acquired 51.1% stake in SRS Freight Management Limited, (formerly known as Haytrans (India) Ltd.) from Shreyas Shipping & Logistics Ltd. on 30th September, 2011.
- The Company has a policy of amortising Dry dock Expenses over 30 months. Accordingly ₹ 128.67 Lacs out of unamortized amount at the beginning of the quarter have been charged to statement of profit and loss and balance amount of ₹ 854.08 Lacs have been deferred to be amortised over the balance period. The Auditors have qualified their Review Report stating that this treatment is not in accordance with Accounting Standard and dry dock expenses are overstated to the extent of ₹128.67 Lacs for the quarter and understated by ₹ 495.90 Lacs for the previous quarter. Cumulatively the profit is overstated by ₹ 854.08 Lacs as on 30th September, 2013 (to the extent carried forward), and the entire expenses should have been charged off to statement of Profit and Loss in the respective quarter itself. However, in the opinion of the Board, the Company's accounting treatment reflects the profit for the quarter/year more correctly. Further, the capitalisation of dry-dock expenditure (major inspection/overhaul expenditure) is permitted by the draft new accounting standard on 'tangible fixed asset' under consideration by the ICAI (para 15 of draft AS 10 [revised]).
- The Company has exercised the option provided by the Government notification dated 29th December, 2011, in furtherance to the earlier Government Notification dated 31st March, 2009, under Accounting Standard 11 to capitalise/adjust the foreign exchange differences arising on reporting of long term foreign currency monetary items in so far as they relate to acquisition of depreciable capital assets. Ministry of Corporate Affairs has now clarified that borrowing costs as defined in Para 4(e) of Accounting Standard 16 (borrowing costs) need not be excluded for such capitalisation under Accounting Standard 11 notification w.e.f. 1st April, 2011. This has vindicated the Company's stand on the issue but only from 1st April, 2011. If the capitalisation had been done after adjusting the borrowing cost, depreciation for the quarter would have been less to the extent of ₹ 3.01 Lacs, ₹ 2.98 Lacs for previous quarter & ₹ 11.94 Lacs for the year ended 31st March, 2013. The Fixed assets and Reserves would have been less by ₹ 158.26 Lacs. The Auditors have qualified this due to non-adoption of FAQ issued by ICAI till 31st March, 2011. The Company does not agree with this interpretation of ICAI of the notification.
- One of the subsidiaries has deferred container repositioning expenses and business process redesign expenses incurred in the current quarter proportionately over the remaining quarters of the year instead of charging off the same to Statement of Profit and Loss on their incurrence, due to which expenses for the current quarter are understated to the extent of ₹ 56.89 Lacs (to the extent carried forward).
- As per the Company's accounting policy, the notional loss amounting to ₹ 1,487.84 Lacs as on 30th September, 2013 on fair valuation of cross currency interest rate swap has been taken to the Hedging Reserve account.
- Segment Reporting based on review of risks and rewards of the various business activities - Refer Annexure 1.

8) Standalone Results of Shreyas Shipping & Logistics Limited is as under:						
Particulars	Quarter ended			Half year ended		Year ended
	(UNAUDITED)			(UNAUDITED)		(AUDITED)
	Sep-13	June-13	Sep-12	Sep-13	Sep-12	March-13
Net sales / Income from Operations	6,081.61	5,243.31	4,867.75	11,324.92	9,492.09	20,431.97
Profit Before Tax	343.02	249.79	51.50	592.81	482.10	1,327.98
Profit/(Loss) After Tax	328.23	229.29	46.75	557.52	473.14	1,262.98

- 9) Minority interest represents their share in profit/losses of one of the subsidiaries.  
10) Previous year / period figures have been regrouped / recast, wherever necessary.

## Annexure 1 - Segment Reporting

Particulars	Consolidated Results					
	Quarter ended			Half year ended		Year ended
	(UNAUDITED)			(UNAUDITED)		(AUDITED)
	Sep-13	June-13	Sep-12	Sep-13	Sep-12	March-13
a) Segmentwise Revenue and Results						
Revenue by Segment						
Shipping	316.11	265.37	-	581.48	-	636.72
Logistics	13,888.27	12,160.20	10,890.54	26,048.47	20,886.61	46,115.96
Freight Forwarding	1,278.83	1,573.77	262.79	2,852.60	726.59	1,977.46
Others	5.95	11.07	19.59	17.02	22.32	404.01
Total	15,489.16	14,010.41	11,172.92	29,499.57	21,635.53	49,134.15
Less: Intersegment Revenue	3,205.37	2,782.24	2,423.70	5,987.61	4,281.31	10,245.03
Total Revenue	12,283.79	11,228.17	8,749.22	23,511.96	17,354.21	38,889.12
Segment Results						
Shipping	(99.98)	(51.90)	-	(151.88)	-	(771.47)
Logistics	627.86	536.75	237.43	1,164.61	1,029.77	2,932.95
Freight Forwarding	142.64	22.38	32.60	165.02	77.64	(44.27)
Others	16.46	7.69	19.59	24.15	22.32	403.88
Total	686.98	514.92	289.62	1,201.90	1,129.73	2,521.09
Add: Other Income	18.12	83.59	6.98	101.71	153.18	209.16
Less: i) Interest & Finance Charges	305.24	274.62	218.33	579.86	393.36	950.63
ii) Unallocated Expenditure	-	-	-	-	-	-
Profit before Tax, Prior Period, Exceptional & Extra Ordinary Items	399.86	323.89	78.27	723.75	889.55	1,779.62
Depreciation						
Shipping	145.48	87.96	-	233.44	-	213.27
Logistics	416.56	339.17	404.97	755.73	763.32	1,415.59
Freight Forwarding	0.97	0.87	2.24	1.84	3.01	3.14
Unallocated	3.81	4.21	-	8.02	-	13.08
Total	566.82	432.21	407.21	999.03	766.33	1,645.09
b) Geographical Segment (based on location of customers)						
In India	9,492.16	9,153.85	5,386.75	18,646.01	13,897.92	31,699.03
In Pakistan	78.33	110.03	106.76	188.36	118.59	407.56
Rest of the World	2,713.30	1,964.29	3,255.71	4,677.59	3,337.70	6,782.53
Total	12,283.79	11,228.17	8,749.22	23,511.96	17,354.21	38,889.12

- The Group operates in three business segments viz Shipping, Logistics and Freight Forwarding.
- Shipping comprises Charter hire.
- Logistics includes Feeder, Domestic and Regional Services.
- Freight Forwarding includes Air Services of SRS Freight Management Limited, formerly known as Haytrans (India) Limited.
- Segment Capital Employed

Fixed Assets used in the company's business or liabilities contracted have not been identified to any of the reportable segments, as the fixed assets and services are used interchangeably between segments. Accordingly, no disclosure relating to individual segment assets and liabilities has been made. However, depreciation has been allocated amongst segments based on best estimates of usage of fixed assets in the respective segments in the respective period.

## Statement of Assets and Liabilities

Particulars	Unaudited		Audited
	As at 30.09.2013	As at 30.09.2012	As at 31.03.2013
<b>I. EQUITY AND LIABILITIES</b>			
<b>Shareholders' Funds</b>			
Share Capital	2,195.75	2,195.75	2,195.75
Reserves & Surplus	12,704.23	12,719.17	12,988.22
<b>Minority Interest</b>	<b>1,024.40</b>	<b>1,023.12</b>	<b>1,024.40</b>
<b>Non-Current Liabilities</b>			
Long-term borrowings	8,129.61	9,769.50	8,803.28
Deferred tax liabilities (Net)	197.37	202.28	196.77
Long-term provisions	1,617.78	326.45	641.02
<b>Current Liabilities</b>			
Short-term borrowings	2,513.27	1,260.66	2,482.28
Trade payables	3,804.47	4,642.13	2,908.88
Other current liabilities	3,235.00	2,359.47	2,585.99
Short-term provisions	13.84	9.06	290.60
<b>Total</b>	<b>35,435.72</b>	<b>34,507.59</b>	<b>34,117.19</b>
<b>II ASSETS</b>			
<b>Non-Current Assets</b>			
Fixed Assets			
(i) Tangible Assets	23,669.58	24,318.31	23,882.23
(ii) Intangible Assets	0.30	0.65	0.47
(iii) Capital Work-in-Progress	-	42.13	-
Non-Current Investments	1.50	1.50	1.50
Other non-current assets	1,673.20	1,144.99	1,312.67
<b>Current Assets</b>			
Current investments	7.03	189.26	7.13
Inventories	1,067.38	1,023.87	775.45
Trade receivables	6,099.01	5,354.62	5,079.10
Cash and cash equivalents	637.41	553.14	925.09
Short-term loans and advances	689.87	604.70	556.70
Other current assets	1,590.44	1,274.43	1,576.85
<b>Total</b>	<b>35,435.72</b>	<b>34,507.59</b>	<b>34,117.19</b>

Place: Cochin  
Date: 8th November, 2013

For Shreyas Shipping and Logistics Limited  
(S. Ramakrishnan)  
Chairman & Managing Director